The Subscriber **Retention Cheat Sheet**

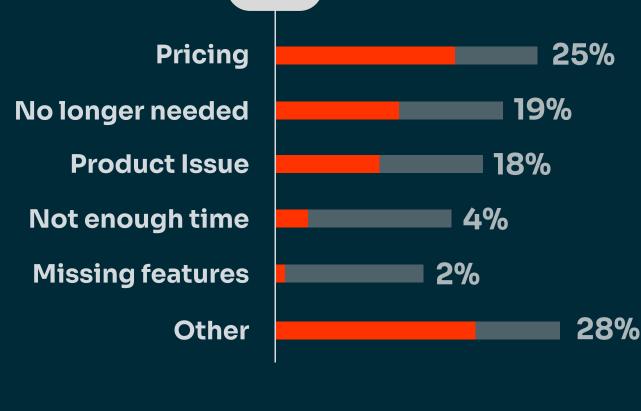
Welcome to your ultimate cheat sheet for subscriber retention! Retaining subscribers might seem like a tricky puzzle, but don't worry—we're here to break it down for you. Dive into these crib notes packed with high-impact strategies to boost engagement, reduce churn, and maximize subscriber lifetime value!

Cancellation Reasons Why are subscribers canceling? Our latest

retention benchmarks uncover the top reasons behind subscription drop-offs.

B₂B





performing offers **B2B**

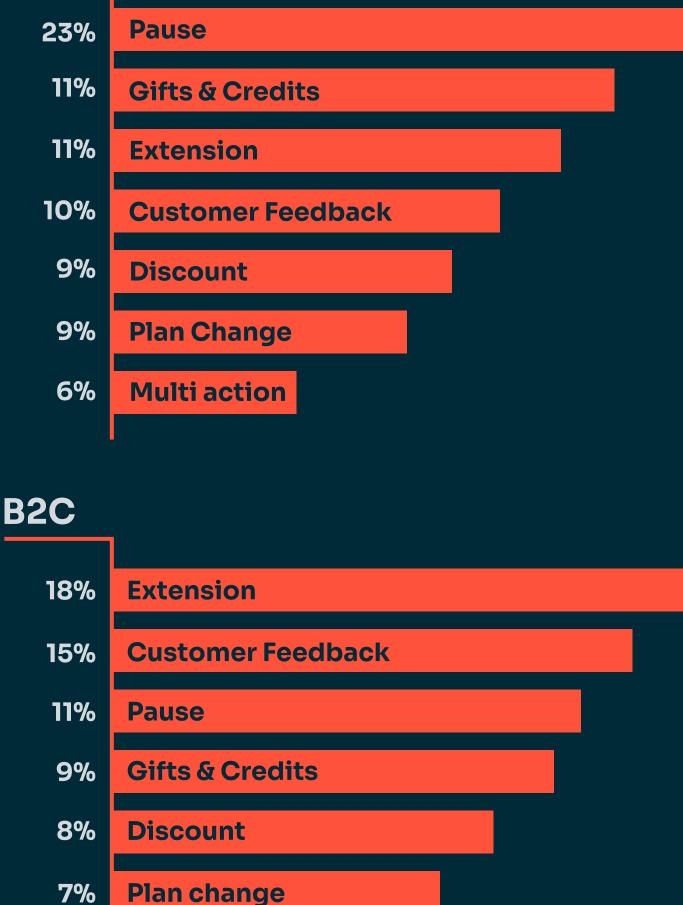
Top

tempting discounts, extended plans, or flexible changes—you can address their specific reasons for leaving and make it more likely they'll stick around.

Understanding why subscribers cancel is

key to boosting your retention efforts.

By creating tailored save offers—such as



Tailored Experiences Try different approaches based on customer profiles

Experimentation

6%

Support

insights. Here are some quick experiments you can run:

or machine learning with Smart Targeting to to see what resonates. refine your strategies.

each group's specific needs

and interests.

Testing different retention strategies helps find what works best for your customers,

guesswork out of the equation by optimizing your cancel flows with data-driven

leading to increased engagement, better retention, and longer lifetime value. Take the

Segmentation

& Targeting **Identify Key Groups** Analyze your subscriber

base to find distinct

segments.

personalize your retention strategies, making them far more effective and engaging.

Versatile Testing

Use randomized tests, rule-based methods,

Segmenting your subscribers by behavior,

preferences, or demographics allows you to

Al for Personalized Retention Use AI to create personalized offers that meet each subscriber's unique needs, keeping them engaged and loyal.

Monitor and Adjust Personalize Your Approach Track how different segments Create targeted messages respond to your strategies and offers that speak to

retention AI 💸

Offer Setup

and refine your approach

based on what works best.

Results

Use Retention AI to generate offers that are specifically tailored to each subscriber's unique needs, keeping them

Save time and resources while boosting

Integrations

Create Personalized Offers

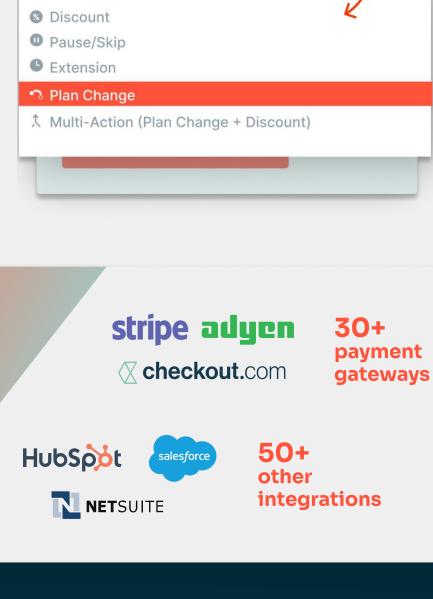
engaged and loyal. **Optimized Offers in Minutes** Set up Al-driven offers with minimal effort.

your retention efforts.

Simplify Retention

Company Details I want this offer to target the following segment(s) of my customer base: Customers who are on the Starter Plan

Automate strategies that resonate with individual customers to easily reduce churn and maximize retention.



With this offer category

Plan Change

Connect with leading billing

Valuable Data

Unlock

platforms to access crucial billing data. Supercharge your retention strategies and gain insights into your performance and revenue, including the true value of your retained customers with Retained Revenue Reporting.

Workflows

based on customer

cancellation patterns. Trigger alerts, automate workflows to reduce cancellations, and sync real-time data with analytics tools via webhooks or Segment.

Automate Retention

Set up automatic workflows

informed decisions that boost

Insights

Gain Actionable

customer engagement, cut churn, and drive innovation. With actionable insights, you can refine campaigns and improve products to meet customer needs and stay ahead of competitors.

Chargebee Retention enables

your teams to make quick,



Ready to retain more subscribers? Explore the proactive power of Chargebee Retention and how it can transform your business.

Chargebee is leading the charge in revolutionizing subscription management, arming you with a powerful suite tailored to create a seamless subscriber experience. With Chargebee Retention, we're not just reactive; we're proactive. By ramping up subscriber engagement, automating financial processes, and boosting revenue retention, we empower you to tackle churn head-on.

www.chargebee.com/retention